



## IT CONSULTING IN IT INFRASTRUCTURE OPERATIONS OUTSOURCING

IT consulting consists of advisory services that help clients assess different technology strategies, align their technology strategies with their business processes, and help them roll out new IT and digital solutions

### OPPORTUNITY DEFINITION | IT CONSULTING | IT INFRASTRUCTURE OPERATIONS OUTSOURCING

This initiative is part of the organization's ambition to outsource elements of their IT Infrastructure operations to a 3rd party service provider, however the operations are to be managed on Ashghal's premises and not from a remote delivery center. The directive is for the service provider to support Ashghal in their IT Infrastructure transformation, and to enable the organization's existing IT teams in parallel.

#### TARGET MARKET

##### Target Market

Ashghal Public Works Authority

##### Target Users

- Digital, IT & Network functions within the organization



#### KEY PROBLEM STATEMENT | NEED

Managing and maintaining applications in house is typically costly and detracts business from their core activities and business requirements. Additionally, complexities involved with maintaining legacy systems becomes increasingly difficult. Ashghal requires a service provider that can enable their infrastructure transformation to support business objectives, as well as a service provider capable of empowering Ashghal throughout the implementation and change management process.



#### PROCUREMENT CYCLE

##### Identification Stage

The opportunity will be tendered during 2022.



#### TIMESPAN



Total duration of 5 years for the outsourced services contract.

#### ADJACENT OPPORTUNITIES

- Digital Strategy Transformation
- Cloud Migration
- IT Applications Outsourcing

#### STAKEHOLDERS

- Ashghal Public Works Authority



#### OWNER AND SECTOR

**Owner** Ashghal Public Works Authority – Information Systems Department (ISD)

**Sector** Public Administration



#### BUDGET ACROSS IT CONSULTING ECOSYSTEM

The Qatar market for IT Consulting is projected to reach **USD 70 million** by 2026, at compound annual growth rate (CAGR) of 7% from 2022 to 2026.

