## **ENTERPRISE RESOURCE PLANNING (ERP) UPGRADATION**

ERP Software is a system that uses a centralized database to better integrate business data and processes into a single system that connects operational execution with financial processes and ultimately creates positive outcomes for customers by accelerating value delivery

# OPPORTUNITY DEFINITION | ENTERPRISE RESOURCE PLANNING (ERP) | ENTERPRISE RESOURCE PLANNING (ERP) UPGRADATION

This initiative is part of the organization's goal to optimize its IT function, including the adoption of cloud solutions and migration of business applications systems. This initiative involves upgrading the existing organization's ERP system for the provision of additional technical capabilities.

#### **TARGET MARKET**



The **ERP market size is expected to grow as** organizational aims to improve accountability and operational performance, higher demand for datadriven decision-making, and higher cloud adoption.

#### Target Users

- Business to Business (B2B)
- Business to Consumer (B2C)
- Business to Employee (B2E)



**ADJACENT OPPORTUNITIES** 

Financial Management System

#### **KEY PROBLEM STATEMENT | NEED**

Upgrading the core application ERP to Microsoft Dynamics will provide the support needed to help the business grow, expand, and evolve through greater accessibility, customizable scalability, and easy integration.

ERP software opens new frontiers for businesses in their daily financial and operational processes, while standardizing business processes to better focuses resources and obtain new and improved business.



#### **STAKEHOLDERS**

- Financial Institutions
- Government Institutions



#### **OWNER AND SECTOR**

Owner Qatar Financial Center Authority (QFCA) Sector Financial Services



### **PROCUREMENT CYCLE**

**Identification Stage** The opportunity will be tendered during 2022 – 2023.



#### **TIMESPAN**



Total duration of 6 – 12 months including implementation and testing.

#### BUDGET

The budget for the project is estimated to be in the range of **USD 405,000 – USD 675,000**.

